

March 1, 2009

CORPORATE BACKGROUNDER

SECURITY DOOR CONTROLS develops, manufactures and markets mechanical door locks and exit devices, access controls, electronic locking devices and security systems worldwide. Arthur V. Geringer, D.A.H.C., with commitment of his personal funds, founded the company in 1972. Assembly of SDC products takes place in the United States and is available worldwide.

SDC brand products are channeled through [security products wholesale distributors](#), systems integrators, contract and [wholesale door hardware distributors](#). Additionally, SDC designs and manufactures products for several Original Equipment Manufacturers (OEMs), who sell SDC products under their own label. Sales are conducted through over 40 sales offices to service accounts.

A leader in the innovation of products within the electronic security and architectural openings industries, SDC holds scores of patents and trademarks. SDC's locking systems can be found in virtually any application where access control of a door is required; for example, industrial, commercial, retail facilities, technology centers, high-rise buildings, nuclear power plants, laboratories, museums, art galleries, libraries, schools and universities, airports and transportation facilities, government centers and military bases throughout the world.

The company's products and systems can be found in thousands of facilities, such as High-rise structures throughout most major U.S. cities from Los Angeles to New York; Duke Power Nuclear plants, North Carolina; J. Paul Getty Museum, Los Angeles; Museum of Modern Art, New York; Exxon, U.S.A.; Bank of America facilities, U.S.A.; Chase Manhattan Bank, U.S.A.; and many airports including JFK International, O'Hare, Chicago; Dallas/Fort Worth, Texas; Edwards Air Force Base, California; Chek Lap KOK Airport, Hong Kong; Kuala Lumpur International Airport, Malaysia; and Saudi Arabia's two largest airports located in Riyadh and Jeddah.

CORPORATE HISTORY

Arthur V. Geringer DAHC, CEO of [Security Door Controls](#) grew up in his father's architectural hardware business in Chicago. At age four, his parents let him stack hinges at the family's contract hardware business in Chicago. In 1945, Geringer moved to California, where he was employed at a major Los Angeles contract hardware firm. At age 25, he received his [Distinguished Architectural Hardware Consultant Certificate \(DAHC\)](#). Geringer eventually moved to an automatic door firm.

Through his work in the door and hardware industry he saw electronic controls introduced, and problems with building codes and life-safety became apparent. On a sales call in Sacramento, he explained to the California State Fire Marshall that many owners wanted to lock their buildings perimeter doors electrically so that full access control capability could be used. Unfortunately, existing codes did not permit use of electric locks on the market. The California State Fire Marshall spelled out the criteria for such a lock: 800,000 cycles and unlocking without the use of a spring. As a result, Geringer designed (*see details Arthur Geringer Bio*) and produced a prototype, taking his working model to the Fire Marshall to demonstrate the integrity of the mechanism. After one million cycles, the lock still worked. The device was approved, and the modern lock industry was born. To manufacture these newly approved locks, Geringer founded Security Door Controls in 1972. Today, Geringer, his two sons, his daughter and grandson oversee the daily operations of SDC.

In the following years Geringer and his sons developed several new products to meet the needs of the industry. As airport security became a necessity around the world, SDC developed products to respond to that challenge. Today those products are vital components in the overall systems at major airports worldwide, including JFK International, O'Hare, Dallas/Fort Worth, Chek Lap KOK in Hong Kong, Kuala Lumpur International Airport in Malaysia and in Saudi Arabia's two largest airports at Riyadh and Jeddah as well as the Air Force Academy.

In 1994 Geringer received the U.S. Door and Hardware Institutes highest honor, the “**Founders Award**”, for his prolific innovation and contributions to the industry. In 2004, Geringer received DHI’s second highest honor, the “**Distinguished Consultant**” award for technical excellence and standards of performance as an Architectural Hardware Consultant. Today, in addition to industry recognized expertise, an ISO 9001 certified quality management program, lean manufacturing system and Ship Quick program back SDC product quality, performance and commitment to customer satisfaction.

MANUFACTURING AND OPERATIONS

Security Door Controls products are manufactured primarily in the U.S. Executive management of the firm is involved in the day-to-day operations, and is solely dedicated to the needs of the security industry. The majority of products manufactured overseas by **SDC** are sold outside of the U.S.

Another unique feature about the **SDC** is our dedication and focus on high quality access control hardware engineered and made in the U.S.A, while most of the larger competitors manufacture overseas. SDC is totally committed only to the engineering of the highest quality access control hardware and our product costs are very competitive with both low and high end competitive brands.

SDC occupies a 20,000 square foot factory in the exclusive area of Westlake Village, CA. Additionally, **SDC** works with specific vendors with thousands of square feet dedicated to SDC needs.

OEM Partnerships & Product Design: SDC has an excellent reputation for the development and manufacturing of products for several major U.S. door hardware manufacturers. Products recently developed for others include electrified exit devices, delayed egress exit devices, power supplies, delayed egress locks and access control peripherals. Several standard SDC products are sold to other manufactures for private labeling. **David Geringer manages all OEM and product design partnerships.**

Lean Manufacturing: **SDC** utilizes a Lean Manufacturing System to produce SDC products. In doing so product quality and output is increased, material needs are provided for in real time, while manufacturing each product individually, as apposed to several units at the same time. All parts associated with each product are within arms reach at all times along with detailed assembly drawings for assembler reference and insured product quality.

ShipQuick™ Inventory: **SDC** maintains an inventory of over 150 finished products that can ship to our distributors within 24 hours from either the east coast or west coast SDC facilities.

98% On time Delivery: **SDC** maintains an on time delivery average of over 98% and as much as 99% for all product orders.

ISO 9001:2000 QUALITY CERTIFICATION

SDC is part of select group of **ISO 9001** Certified manufacturers that practice an internationally recognized quality management system based on continued improvement of daily operations, product quality and customer satisfaction. The SDC quality management system is audited bi-annually by British Standards Institution.



ISO 9001:2000
FM 52705

PRODUCTS AND APPLICATIONS

SDC continues to focus on development of new products and innovations to maintain our position as the one-source manufacturer/supplier to our customers. Attention is also given to the continuous improvement of existing product lines which include the electronically controlled locksets, electric bolt locks, electromagnetic locks, delayed egress systems, egress control, electric strikes, access controls, power supplies, and control consoles.

SDC TRADEMARKS

SDC®
SDC Security®
Security Door Controls®
Premium Grade Access Control Hardware™
EmLock® - Magnetic Locks
Excel™ Magnetic Locks
HiShear® - Magnetic Shear Locks
Spacesaver® - Narrow Mortise Bolt Locks

HiTower® - Frame Actuator Controlled Lockset
Selectric® - Electrified Mortise Lockset
Electra™ - Electrified Cylindrical Lockset
Spectra™ - Exit Devices, Mechanical/Electrical
Sure Exit® - Exit Sense Bar
Entry Check® - Access Controls
Exit Check® - Delayed Egress Locks

SDC PRODUCTS & SERVICES

Electromagnetic Locks
Electromagnetic Shear Locks
Electromagnetic Gate Locks
Electromagnetic Cabinet Locks
Delayed Egress Locks
Electric Deadbolts
Electric Strikes
Electrified Mortise Locksets
Mechanical Mortise Locksets
Electrified Cylindrical Locksets
Mechanical Cylindrical Locksets
Mechanical Exit Devices
Alarmed Exit Devices
Electric Latch Retraction Exit Device

Electric Mortise Exit Device
Electric Frame Actuator Exit Device
Electric Dogging Exit Device
Delayed Egress Exit Device
Electrified Lever Trim
Digital Keypads
Standalone Card Readers
Card Reader Systems (99 doors)
Exit Sense Bars
Exit Device Switch Kits
Access Control Power Supplies
Exit Switches
Key Switches

CUSTOM ACCESS SYSTEM DESIGN ENGINEERING

SDC offers complete engineered design packages detailed to specific customer needs. The SDC staff analyzes the need, and then uses state-of-the-art techniques that design a system for a particular problem. A System Design Information Folder is presented to the customer, covering general instructions and technical details. This information is designed to assist in proper installation, and clarify method of operation per specification.

NEW PRODUCT INNOVATION AWARDS & PATENTS

SDC has been awarded scores of patents from the United States Patent and Trademark Office for of new product design innovation. These patents represent an impressive collection of industry firsts by a single company. SDC also holds several brand trademarks names known throughout the security industry.



Since 1997 SDC has received 12 Security Industry Association (SIA) "Product Achievement" awards and "Security Industry Finest" awards for new product development and an additional 12 certificates of recognition from SIA for "Commitment to Innovation and Excellence in Product Development".

The SDC website has won the SIA New Product Showcase Product Achievement award for Business Services. The SDC website permits users to specify products, save job folders online and send and receive quotations and RFQ's to business associates.

CALIFORNIA STATE CERTIFICATE OF RECOGNITION

SDC has been recognized by the California State Assembly for outstanding impact on local and state economy. The management and employees of SDC are proud to share with our valued customers these accomplishments and honors leading up to our most successful years.



BHMA SUBCOMMITTEE FOR THE DEVELOPMENT OF PRODUCT STANDARDS

As a member of the Builders Hardware Manufacturers Association (BHMA) Subcommittee for the Development of Product Standards, the SDC staff contributes expertise and experience for the development of ANSI and BHMA national standards for mechanical, electromechanical and electromagnetic locks.

FACT SHEET

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Executives

Arthur V. Geringer, CEO
David A Geringer, President
Richard G. Geringer, Vice President, Marketing
Shane Geringer, Vice President, Sales
Gloria Marchand – Secretary/Treasurer

VISION AND MISSION STATEMENT

Vision: We want to be recognized for providing the highest quality products and complete customer satisfaction.

Mission: The management and employees of SDC are committed to providing innovative, high quality security products and services that meet our customer needs. Through training and continuous process improvement, we will endeavor to deliver the highest quality product to our customers on time, every time.

Markets

Industrial, commercial, institutional, government, utilities, airports, financial, education, universities, health care, transportation, research, nuclear facilities, libraries, art galleries, museums, zoos.

Sales & Distribution

Through contract hardware distributors, wholesale lock distributors, security equipment distributors who supply contactors, systems integrators, electronic security dealers and lock hardware dealers and installers.

Affiliations

SDC and SDC executive management is affiliated with the following Industry organizations:



PUBLIC RELATIONS COUNCIL, ADVERTISING AGENCY



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MANAGEMENT BIO'S

ARTHUR V. GERINGER, DAHC **Founder and Chief Executive Officer**

Arthur V. Geringer DAHC, founder, President, and Chief Executive Officer of Security Door Controls is the recipient of the Door and Hardware Institute's highest honor, the Founders' Award, and the second highest honor, the Distinguished Consultant award (D.A.H.C). Geringer has been in the door hardware business for over 60 years. He received his certification as an Architectural Hardware Consultant in 1952. As the inventor of numerous electronic lock designs, Geringer is credited with ushering in the modern era of access control hardware. Through his innovative designs, Arthur Geringer has gained an international reputation and as his name is overheard or when touring a convention floor, he is often greeted by peers he has never met, then typically ask if he is has any new products coming out.

Arthurs Geringer's association with the security industry started when his was a small boy helping his father in the family owned builder's hardware business in Chicago, Illinois. His father was one of the first distributors in the country to sell Walter Schlage's innovative cylindrical locks.

Today in his mid 80's, Arthur Geringer DAHC has slowed down just a bit, as he now works 6 hours daily. He still continues to participate in the design and development of new and innovative products. It's not uncommon to enter his office to find parts, napkin sketches and CAD drawings spread across his desk. At the same time he shares his valued experience and provides guidance for the company direction.

Ideas for his innovative and patented designs come from his ability to think outside of the box. He has at least two patent design ideas that were sparked by toys. One toy he recalled from his childhood used repelling magnets to move skating figures around a ice rink, hence the invention of the first dual failsafe electromechanical lock approved by fire marshals for locking perimeter doors and a second product, the first to be approved for locking and access control of stairwell doors. Another toy sparked his imagination, a miniature train with a battery powered sound chip used to make the engine noise and train whistle. This became the inspiration for the first and only delayed egress locking that utilized a human voice stored on a chip in the lock to notify shoplifters or wandering patients why the door would not open, when the door will open and security was on the way.

Inventor and award winning author for industry periodicals, Geringer is a member of the Door and Hardware Institute, the Builders' Hardware Club of Southern California, Security Industry Association, Associated Locksmiths of America, the Construction Specification Institute, and is on the Standards Board of the Builders' Hardware Manufacturers' Association.

DAVID A GERINGER **President**

David Geringer is know throughout the industry as a leading designer of access control hardware and is credited with virtually every SDC patent since 1986. Additionally, David has contributed his expertise and SDC resources to the design and production of products for private labeling by some of the industries largest manufacturers.

David learned the hardware business from the ground up working in customer service and sales with distributors in the door hardware business. Joining SDC in 1983 in what he describes as "the shop", David worked through a succession of positions, spanning purchasing to sales management. In 1985 he was appointed Vice President of Sales, and in 1992 assumed the position as Vice President of Operations & Engineering.

In his position as Vice President of Operations, David introduced a Lean Manufacturing System to SDC productions. In doing so product quality and output increased while manufacturing each product individually, as apposed to several units at the same time.

As of January 2009 David Geringer has been appointed to his present position as President of SDC. In this new capacity, he continues to lead the research and development team as well as supervising overall company operations. Geringer works closely with his father, Arthur, brother Richard and his son Shane in leading-edge research and development of new products.

Geringer is a member of the Builders' Hardware Club, Builders' Hardware Manufacturers' Association, American Production and Inventory Control Society, and is on the Standards Board of the Builders' Hardware Manufacturers' Association.

RICHARD GERINGER
Vice President of Marketing

Richard Geringer, Vice President of Marketing, joined Security Door Controls in 1977. He worked his way through various positions, including product specifications, outside sales and supervision of manufacturing operations until his appointment to Vice President of Operations and Engineering in 1982 and he has been credited for his contributions towards for virtually every SDC patent since 1977.

Appointed as Vice President of Marketing in 1992, his continued research insures that SDC is in touch with present and future market potential and latest trends and needs in the security industry. His input enables the SDC design and marketing groups to develop future products and strategies as a team. As an inventor in his own right, Geringer continues to contribute to the development of many of SDC's innovative new designs and patents

Geringer personally supervised the design of what is considered one of the best websites in the industry. Winner of the SIA New Product Showcase Product Achievement award for Business Services, the SDC website permits users to specify products, save job folders online and send and receive quotations and RFQ to business associates.

Geringer is an author of many issue-oriented articles in leading trade periodicals, and is a member of the Security Industry Association, National Fire Protection Association, Builders' Hardware Manufacturers' Association and the Builders Hardware Club of Southern California. Richard oversees market research, strategies, public relations and advertising. Additionally, Richard, along with Shane Geringer, V.P. of Sales provides the synergy between sales and marketing efforts. Richard also oversees a fully functional in-house marketing department responsible for product literature and website design.

GLORIA MARCHAND
Secretary/Treasurer

Gloria Marchand joined Security Door Controls as Secretary/Treasurer in 1992. Marchand supervises the accounting department, and is responsible for all month- and year-end financial reporting. Since 1992, Marchand's role has expanded from controller to include MIS administration. As such she is responsible for acquisition, implementation and training of all accounting, manufacturing, and quality information software and supervises IT personnel. As the Management Representative for the ISO 9001 quality management program, Marchand is responsible for maintaining all quality procedures and documentation, as well as training related to the quality system. Marchand also oversees the implementation and training of the material resource planning system used by manufacturing, and is a member of the American Production and Inventory Control Society.

SHANE GERINGER
Vice President of Sales

Shane Geringer represents the third generation of the family at SDC. He began working in production at SDC in 1988, and learned about the hardware and security business by advancing through a series of positions from sales engineer to his current responsibility as Vice President of Sales. Geringer is in touch with the needs of customers, distributors, dealers and installers. By managing the activities of the National and International Sales Manager, as well as over 40 independent sales representatives, he often finds himself out in the field, providing strategic solutions, evaluating the efficacy of SDC's products, training customers and representatives, and gathering invaluable market feedback. As a conduit for response, Shane insures that SDC is aware of the latest trends and needs in the security industry, so the design team can incorporate them into future designs.

Shane also coordinates programs for original equipment manufacturers, value-added resellers, and marketing/sales programs tailored to fit the individual requirements of each SDC business partner.